

PRESENTATION BY JON WILLIAMS **(SWBCF Framework Management Team Leader)**

SW Building Construction Framework

Launch Workshop

Taunton Rugby Club

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Building Construction Framework Models – those examined

- **SCAPE**
- **SMART EAST**
- **SECE**

SCAPE

- Commenced – October 2006
- Based – Nottingham
- Area Covered – National
- Contractors Involved – 1- Willmott Dixon
- Minimum Project Size – £2M to 30M
- Turnover – £400M

SMART EAST

- Commenced – Jan 2008
- Based – Essex/Herts/Suffolk
- Area Covered – East Anglia
- Contractors Involved – 4 (11)
- Minimum Project Size – £150K / £350K / £1,750K
- Turnover – N/A

SECE Construction Framework

- Operating Dates – Sept 2006
- Based – Winchester, Hants CC
- Area Covered - SE Region incl London
- Contractors Involved - 10
- Minimum Project Size – £3M + (add '-' tiers)
- Turnover - £1Billion

SCAPE - SWOT ANALYSIS

Strengths

Operational and well used

Economic benefits but not so clearly quantified as others

(No contractor selection process)

Performance Monitoring processes in place

User consultation processes in place

Weaknesses

Single Contractor

Users pay fee to use framework

SCAPE - SWOT ANALYSIS

Opportunities

Potential to expand moderate

Threats

Single contractor has insufficient capacity

Single contractor performance not sustained

SMART EAST - SWOT ANALYSIS

Strengths

Moderate range of contractors

Has potential to demonstrate economic benefits

Inclusive Governance process

Certain added value elements - eg Project Management

Weaknesses

Not yet operational

Disbursed project team

Contractor selection for projects

Users pay fee to use framework

Service offering may be too expansive

SMART EAST - SWOT ANALYSIS

Opportunities

Potential to expand but not quantifiable

Threats

Failing to develop portfolio of projects early

Poor project management delivery service

SECE - SWOT ANALYSIS

Strengths

Operational and heavily used

Good range of contractors

Good focus on performance management

Contractor selection for projects

Free to users

Clear well packed service offering to users

Operational processes well thought out

Inclusive Governance process

User / Constructor Consultation processes

Demonstrable economic benefits

SECE - SWOT ANALYSIS

Weaknesses

Some resistance to framework from consultants

Opportunities

Potential to expand considerable

Scope to add a lot of value via project aggregation

Scope to add value via additional purchasing aggregation

Threats

Un-controlled expansion

Conclusion

Very Variable Operational Models

Simple & Transparent Processes = Good
Demonstrability of Benefits = Advantage